



10 HIGHWAY 35, P.O. BOX 500, RED BANK, NEW JERSEY 07701 ☐ (908) 747-7800

October 11, 1990

Glenn A. Grant, Esq.
City of Newark
Department of Law
920 Broad Street
Newark, NJ 07102

RE: October 4, 1990 Letter - Priority Rights of Purchasers
Under Redevelopment Contract for University Heights
Sites A, B, C, D and E

Dear Glenn:

I am receipt of your above referred letter. Regarding the second paragraph of same, please note that since referrals for category one or two persons from the City appear to have been exhausted, our procedure has been to continually utilize the DCA provided lists of low/moderate unit purchasers residing in Newark.. However, whenever the City does refer a priority one or two potential purchaser to us, they are immediately referred to DCA for certification purposes and are given priority by us for the next available unit. Additionally, the DCA lists that we are utilizing in marketing our low/moderate units is prepared from DCA certified affordable purchasers who are Newark residents to begin with. These lists are being prepared by DCA specifically for us so that we can continue to comply with our priority obligations. The lists do not contain purchasers residing in other municipalities.

Based on the above, I suggest that it would be superfluous for us to notify the City prior to our utilizing of lists of potential buyers since the DCA lists automatically contain only priority one or two purchasers and are constantly being used.

Of course, we acknowledge the City's reservation of the right to notify us of individuals who fall into any of the priority categories under our contracts.

If at any time we exhaust any DCA list of possible Newark buyers and if we must therefore resort to utilizing DCA certified buyer lists from other municipalities, we will advise you accordingly.

KHOVD44429

Please contact me if you have any questions regarding this matter.

Very truly yours

K. HOVNANIAN INNER CITY DEVELOPMENTS, INC.

Robert M. Schwartz - *gr*

Robert M. Schwartz
Legal Counsel

RMS:jk

cc: Harold Lucas
Patricia Rivera, Esq.
Conrad Gack
Robert Jackson
~~Site A/B/C/D Contract File~~
Site D Contract File

KHOV044430